# Dynamical strategic influence in a social Network

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## 1 Introduction

- A model of opinion propagation
- A one-shot game

# 2 A model of dynamic strategic influence

Outline of the proof.



# Outline

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## 3 Outline of the proof.

## 4 Conclusion

# DeGroot's model (1)

We introduce a model where an opinion is a real number in [0,1].

## Definition

An opinion propagation model is described by

- a set of non-strategic agents denoted by K,
- a row-stochastic matrix M.

## Example

We consider the set  $K = \{a, b, c\}$  and

$$M = \begin{pmatrix} 1/3 & 1/3 & 1/3 \\ 1/2 & 1/2 & 0 \\ 0 & 0 & 1 \end{pmatrix}$$

# DeGroot's model (2)

## Example



How does the opinion propagates:

- at stage 1, agent k has an opinion  $p_1(k) \in [0,1]$ ,
- at stage t+1, agent k updates his opinion depending on the opinion of his neighbors at stage t:

$$p_{t+1}(k) = \sum_{l \in K} M_{kl} p_t(l).$$









# Example: t=??

# Example 1 с b 1/31/31/31/2 1/2а

Example:  $t = \infty$ 



### Definition

A matrix M is primitive if there exists  $m \in IN$  such that every coefficient of  $M^m$  is strictly positive

## Theorem (DeGroot 1974)

If M is primitive, then there is emergence of consensus in the society.

## Example

For example,

- if the network is connected,
- at least one player listens to himself.

# A one-shot strategic game (Grabisch et al. 2015)

### Definition

A static opinion game  $G = (K, M, \lambda, \mu, p_1)$  is defined by

- a set K of non-strategic agents,
- a row-stochastic matrix M,
- $\lambda$  a real number representing the lobbying power of agent 1,
- $\mu$  a real number representing the lobbying power of agent 0,
- an initial vector of opinion  $p_1 \in [0,1]^K$



# How the game is played:

- Player 1 and player 2 chooses respectively  $i \in K$  and  $j \in K$ ,
- It induces an opinion progation model of size K+2 with matrix M(i,j) (see next slides for the formal definition).
- Let  $M_{\infty}(i,j) = \lim_{n \to +\infty} M(i,j)^n$ .
- The payoff of player 1 is the mean-average opinion in the society in the long run:

$$g(i,j) = \frac{1}{K} \sum_{k \in K} \left( M_{\infty}(i,j) \begin{pmatrix} 1 \\ 0 \\ p_1 \end{pmatrix} \right)_k$$

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Introduction A one-shot game

# Definition of the opinion propagation model M(i,j)

Assume agent  $k \in K$  has D neighbors in M:

• if  $k \neq i$  and  $k \neq j$ ,

$$p_{t+1}(k) = (Mp_t)_k$$

• if 
$$k = i$$
 and  $k \neq j$ ,

$$p_{t+1}(k) = \frac{\delta}{D+\delta} + \frac{D}{D+\delta}(Mp_t)_k$$

• if  $k \neq i$  and k = j,

$$p_{t+1}(k) = \frac{\mu}{D+\mu} (Mp_t)_k$$

• if k = i and k = j,  $p_{t+1}(k) = \frac{\delta}{D + \delta + \mu} + \frac{D}{D + \delta + \mu} (Mp_t)_k$ 

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Introduction

A one-shot game

# Example of M(i,j): $\delta = 2$ , $\mu = 1$



Introduction

A one-shot game

# Example of M(i,j): $\delta = 2$ , $\mu = 1$



Introduction A one-shot game

# Results/Questions ?

#### Easy answer

There exists a value in mixed strategies.

## Harder answers (Connected graph, Grabisch et al. 2015)

- Conditions for the existence of optimal pure strategies.
- Under the previous condition, caracterisation of the optimal strategies in terms of a centrality measure.

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# What if the strategic agents can change their target during the game?

- How can we model that?
- What solution concept can we use?
- Comparison with the static case (one/several connected component) ?





# A stochastic model: $\Gamma = (X, I, J, q, g, p_1)$

Given  $(K, M, \lambda, \mu)$ , we define the stochastic game by:

- the set of states is  $X = [0, 1]^K$ ,
- the actions sets are I = K and J = K,
- the transition q:X imes I imes J o X is defined such that

$$\begin{pmatrix} 1\\ 0\\ q(p,i,j) \end{pmatrix} = M(i,j) \begin{pmatrix} 1\\ 0\\ p \end{pmatrix},$$

• the stage payoff g: Z imes I imes J 
ightarrow [0,1] is defined by

$$g(p,i,j) = \frac{1}{K} \sum_{k \in K} p(k),$$

• an initial vector of opinion  $p_1 \in [0,1]^K$ .

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How the game is played:

- At stage t, player 1 and player 0 chooses respectively it ∈ K and jt ∈ K,
- A new vector of opinion  $p_{t+1}$  is defined by

$$p_{t+1}=q(p_t,i_t,j_t),$$

- player 1 receives  $g(p_t, i_t, j_t)$  whereas player 0 looses it.
- both players observe the actions played

#### Proposition

For every  $i \in I$  and  $j \in J$ , q is 1-Lipschitz from  $(X, \|.\|_{\infty})$  to  $(X, \|.\|_{\infty})$ .

# Different criteria of evaluation:

• Average across time :

$$\gamma_n(p_1) = I\!E_{p_1,\sigma,\tau}\left(\frac{1}{n}\sum_{t=1}^n g(p_t)\right)$$

• Discounted across time:

$$\gamma_{\lambda}(p_1) = I\!E_{p_1,\sigma,\tau}\left(\lambda\sum_{t=1}^{+\infty}(1-\lambda)^{t-1}g(p_t)\right)$$

• Fixed date:

$$\gamma_{\theta}(p_1) = I\!E_{p_1,\sigma,\tau}(p_n)$$

# Generalization of the static- approach

### Definition

#### Let v be a real number,

- Player 1 guarantees v in  $\Gamma(p_1)$  if  $\forall \varepsilon > 0, \exists \sigma \in \Sigma, \exists N, \forall n \ge N, \forall \tau \in T, \gamma_n(p_1, \sigma, \tau) \ge v - \varepsilon.$
- Player 2 guarantees v in  $\Gamma(p_1)$  if

 $\forall \varepsilon > 0, \ \exists \tau \in T, \ \exists N, \ \forall n \geq N, \ \forall \sigma \in \Sigma, \ \gamma_n(\rho_1, \sigma, \tau) \leq v + \varepsilon.$ 

• v is the uniform value of the game if both players can guarantee v.

# Does there exists a uniform value in this type of games?

# Not trivial.

# Counter example with very close assumptions by Ziliotto (2015)

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# Results

#### Theorem

Assume that the matrix M is primitive. Then the stochastic opinion game has a uniform value that does not depend on the original vector of opinions.

#### Theorem

Any stochastic opinion game has a uniform value.

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# Approximate by a game with a finite set of states.

#### Lemma

Let  $S \subset K$  be a connected aperiodic component for M. There exists  $\theta < 1$  and  $m \in IN$  such that for all  $p, p' \in X$ ,

 $\|q(p, i_1, j_1, ..., i_m, j_m) - q(p', i_1, j_1, ..., i_m, j_m)\|_{S,\infty} \le \theta \|p - p'\|_{S,\infty},$ 

 $\text{ if } i_1 \in S \text{ or } j_1 \in S \\$ 

- By approximating X by a finite grid there is an error of  $\varepsilon$  at every step.
- Due to the contraction, there is no accumulation of error.
  - First step:  $\varepsilon$ ,
  - Second step:  $\theta \varepsilon + \varepsilon$ ,
  - ...

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# Intuition behind the Lemma



# Intuition behind the Lemma



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# Intuition behind the Lemma



# Need to regroup actions by blocks to obtain a contraction

# With different ergodic class:



## What are the differents cases possible?

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# With different ergodic class:



## Contraction

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# With different ergodic class:



## Only a contraction on the left part,

# With different ergodic class:



Only a contraction on the left part, but the right part converges.

#### Ideas on how to prove the result?

- Let (i,j) ∈ I × J, the state K of non-strategic agents is split into 2 sets:
  - states outside of the influence induced by (i,j), convergence,
  - states which are going to be influenced through some path.

#### Ideas on how to prove the result?

- Let (i,j) ∈ I × J, the state K of non-strategic agents is split into 2 sets:
  - states outside of the influence induced by (i,j), convergence,
  - states which are going to be influenced through some path,  $\theta$ -contraction on the subspace.

# Block of fixed size is not sufficient

Let  $m \in I\!N$  be a fixed length,  $\tau = c^m$  and  $\sigma = a^{m-1}e$ :



# Block of fixed size is not sufficient

Let  $m \in I\!N$  be a fixed length,  $\tau = c^m$  and  $\sigma = a^{m-1}e$ :



# On the right-hand side, it is neither contracting nor converging.

# Solution

# Blocks of varying length: reset the timer each time a player target a new ergodic class.

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## Conclusions :

- Existence of the uniform value.
- Some stronger results for the aperiodic ergodic case.

## Work in progress:

- What can we say if we consider a general model where M(i,j) can be any row-stochastic model?
- Do strategic agent need to change target ? Maybe optimal strategies are simple.
- Characterization of the value (direct approach).

#### Further research:

- What happens if the strategic agents are not observing the actions played?
- Other modelisation of the opinion propagation.

# Thanks

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